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## RYAN DEGRAU, AIF<sup>®</sup>, C(K)P<sup>®</sup>, CFP<sup>®</sup>

### Executive Vice President

Ryan is an experienced Wealth Manager & Corporate Benefits Consultant who works with the firm's advisors and clients to deliver creative solutions to their most challenging problems. Ryan began working with RMR in 2007 through RMR's Internship Program and became a shareholder in the firm in 2017. He is also an Accredited Investment Fiduciary<sup>®</sup>, Certified 401(k) Professional<sup>®</sup>, and CERTIFIED FINANCIAL PLANNER<sup>™</sup> Professional. Ryan's aptitude for technology and understanding of systems management was a primary driving factor in helping transform RMR into a uniquely innovative firm which leverages technology as a hallmark in helping to provide a distinctive best of breed service experience to all its relationships.

Ryan serves as an active managing partner and chief executive, responsible for the day-to-day management, operations and decision making of RMR Wealth Builders, Inc. He is a member of the firm's Investment Committee and is one of the lead consultants in the firm's Corporate Solutions division. As evidenced by his accreditations, he maintains a compelling emphasis on the value and necessity of education within the wealth management industry. Accordingly, Ryan has been a true leader in helping to create a dynamic academic and educational culture within RMR that is indicative in the firm's actions and interactions at every level.

Ryan grew up in Central New Jersey and currently lives in Northern New Jersey. Ryan is an avid ice hockey player, has an affinity for wine, and an appreciation for good BBQ. While Joseph Russo is the true wine expert of the group, Ryan is a distant second who is trying to catch up fast. While his partner Joseph Russo maintains a preference for Tuscany, Ryan's affection is focused on Piedmont which leads to healthy competition between Brunello and Barolo.

Ryan serves as the Executive Vice President of RMR Wealth Builders, Inc., is a shareholder in the company, a member of the firm's Investment Committee and is on the Board of Directors. He maintains the FINRA Series 7, 24, 53, and 66 registrations along with is Life & Health Insurance licenses and has a Bachelor's in Business Administration with a concentration in Finance from Loyola University in Maryland in 2009.