

Whew! Glad September is over. We saw quite a bit of volatility last month as concerns over additional stimulus, Covid concerns, and the election cycle sent the S&P 500 down 3.8% for the month¹ (after falling 10% from its intraday high on September 2 to its intraday low on September 23)^{2,3}. October so far has been resilient with the index rising 1.7% through the 8th of the month¹. I've noted before that having a conversation with your financial advisor is important at this time as we are not out-of-the-woods yet with Covid and the election. Reviewing your investment mix to determine if it matches your risk tolerance is key. And having a conversation with your tax advisor also to plan for 2020 taxes. While RMD's are not required this year due to Covid, it may still make sense to take one and your tax advisor can help you determine your best course of action. Make sure to also have information on your realized gains and losses to discuss with them and see if additional withholding or estimated taxes need to be implemented.

On the topic of finances, October is Financial Planning Month. Some important items to review are:

- Cash positions
- Investment allocations and risk tolerances
- Tax planning
- Retirement strategies
- Estate strategies

Set aside some time to review your existing plans and discuss with your advisor if adjustments should be considered. Don't have a plan? Give me a call to discuss.

----Chuck

¹ Morningstar

² CNBC.com, 09-26-2020

³ It is not possible to directly invest in an index

RETIREMENT IN SIGHT



MONTHLY NEWS AND INFORMATION FOR CURRENT AND FUTURE RETIREES
PRESENTED BY CHARLES D. VERCELLONE, CHFC - OCTOBER 2020

QUOTE OF THE MONTH

“Somewhere there's a score being kept, so you have an obligation to live life as well as you can, and be as engaged as you can.”

BILL MURRAY

ARE CAR OR TRUCK COSTS BLOCKING THE ROAD TO RETIREMENT?

On a purely logical level, investing tens of thousands of dollars toward retirement may make more sense than adding an equivalent consumer debt here and now. On a practical level, though, we need a good car or truck, and on an emotional level, we get a kick out of driving something new. So, we buy (and often finance) new vehicles.

While a car or truck can possibly help you make money, autos almost always depreciate. Factor in financing, licensing, repairs, and fuel, and the costs can add up. A 5-year auto loan on a new car or truck in the \$50,000-\$70,000 price range could mean a monthly payment of anywhere from \$800-\$1,300, depending on what you put down. If that same consumer buys a new or used vehicle with a price tag of about \$20,000, the difference in monthly payments can give the person choices.¹



TRAVEL TIP

Flying this fall? You don't need a Real ID

When this year began, Americans 18 and older had to have a security-enhanced or REAL ID-compliant driver's license to board a commercial flight starting October 1. The Transportation Security Administration (TSA) has extended this deadline to October 1, 2021.

Source: AARP, September 14, 2020

SHARING RETIREMENT WITH A ROOMMATE

According to the Harvard University Joint Center for Housing Studies, more than 40% of Americans age 65 or older live by themselves. Retirees like and value independence; at the same time, living solo can mean shouldering the cost of living all alone.

Some retirees choose to live with roommates. The math makes a compelling argument: multiple Social Security incomes, and other sources of income, can be put toward housing, food, and gardening costs, effectively making daily life a bit more affordable. How do you vet potential roommates? You might be wise to only consider friends or people from your social circle. A roommate agreement is also a good idea. These can be found online, and they can help both individuals set and respect financial and personal boundaries and determine the nature of rent payments (automated or not). Both roommates can try the arrangement for a month and see if they like it; if not, then it need not go further.²



DID YOU KNOW?

Women's hearts work a bit faster

On average, a woman's heart beats nearly eight times more per minute than a man's heart.³

ON THE *BRIGHT SIDE*

Could you have more retirement assets than you assume, held in retirement accounts sponsored by long-ago employers? A small percentage of Gen Xers and baby boomers do. You may want to visit unclaimed.org, the website of the National Association of Unclaimed Property Administrators, or simply call or email former employers to check on this possibility.⁴



BRAIN TEASER

My father told me about the time he and my uncle played nine games of checkers, each of them winning the same number of games. There were no ties. How was this possible?

STUMPED? CALL 248-680-4622 FOR THE ANSWER!

This material was prepared by MarketingPro, Inc., and does not necessarily represent the views of the presenting party, nor their affiliates. This information has been derived from sources believed to be accurate. The publisher is not engaged in rendering legal, accounting or other professional services. If assistance is needed, the reader is advised to engage the services of a competent professional. This information should not be construed as investment, tax or legal advice and may not be relied on for the purpose of avoiding any Federal tax penalty.

CITATIONS

- 1 - MarketWatch, September 26, 2020
- 2 - Walla Walla Union-Bulletin, September 27, 2020
- 3 - Cleveland Clinic, July 30, 2020
- 4 - U.S. News, September 25, 2020

Charles D. Vercellone, ChFC
Wealth Strategies Group, LLC
200 E Big Beaver, Troy MI 48083
248-680-4622
chuck@wsgllc.net
www.wsgllc.net/welcome

Fee Based Advisory Services through Sigma Planning Corporation, A Registered Investment Advisor
Securities Products and Services through Sigma Financial Corporation, Member FINRA/SIPC
Wealth Strategies Group, LLC is not affiliated with Sigma Planning Corp or Sigma Financial Corp