



S. Landau Services
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January 4, 2019

To our valued client,

Tax year 2018 brings with it the largest tax law change since 1986. The Tax Cuts and Jobs Act will impact everyone's taxes. We look forward to helping navigate those changes for 2018 and beyond. In preparation, several forms require your attention. We cannot start work on your return until we receive these completed forms and a \$300 deposit. If you took advantage of the prepay offer, you're all set! Otherwise, please make a payment by check or online when you send your papers or at your appointment.

New!

- ❖ “Yes/No” Questionnaire. **Please sign and return or bring to your appointment or complete new online questionnaire, <https://www.taxguy.biz>**
- ❖ “Checklist of Things to Bring” to help compile other tax papers
- ❖ Valuation Guide for Non-Cash Contributions. **All donations must have a receipt.** Review the substantiation requirements available at my website. For a worksheet to calculate your non-cash donations, email Helen@SLandauServices.com.
- ❖ Direct Deposit form. This bank account can be used to make balance-due and estimated tax payments. ***New this year:*** You may pay your tax preparation fees from this account as well. **Please sign and return or bring to your appointment.**
- ❖ The Consent for Use of Tax Return Information. **Please sign and return or bring to your appointment**
- ❖ Engagement Letter details the scope of the work we are performing for you. **Please sign and return or bring to your appointment.**
- ❖ “Use Tax” acknowledgement. Purchases made outside your home state may require use tax payment. **Please sign and return or bring to your appointment.**
- ❖ Updated Pricing and Billing Policies as well as a partial price list
- ❖ Our Privacy Policy

New!



*Securities offered through H.D. Vest Investment ServicesSM, Member: SIPC,
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Once your materials are ready, please schedule a tax appointment on www.SLandauServices.com, using “Schedule Now”. You will be redirected to our online calendar. Returning clients can book a “*Quick paperwork drop-off with Helen*” appointment. For a longer appointment, choose “*Existing Tax Client Drop Off – Sit Down with Steven/Barry*”.

This tax season, all appointments will be held in our new office space on the main floor of the building. We’ve moved out of the upstairs office and Barry’s basement office has been closed as well. Please use the front door – facing 14th Ave. NW – to enter the office.

For new clients or if we haven’t prepared your taxes before, please choose “*New Tax Client – First Appointment.*” Of course, we welcome phone calls as well. **Parking is accessible from the alley on NW 56th St. in spaces marked “SLS.”**

At your pick-up appointment, we review your returns, answer questions and discuss the coming year. Once we receive the signature forms and payment, we will electronically file the return(s) and you are done! Electronic review of returns and e-signature options are also available; we’ll discuss those options at your tax appointment.

Thank you again for your business; I look forward to serving you.

Sincerely,



Steven Landau

P.S. Your referrals to friends and family who could use our services are always welcome!



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Checklist of Things to Bring to Your Tax Appointment

- Current mailing address, email, phone *especially if changed from last year***
- Last year's tax return (*new clients*)
- Driver's license or passport (copy only if sending) (*new clients*)
- Social Security numbers and dates of birth for all dependents (*new clients/new dependents*)
- W-2 forms for wages and last paystub of the year (if available)
- 1099 forms for interest, dividends, retirement, unemployment, stock/mutual fund sales, gambling and other income
- Year-end statements from mutual funds and brokerage accounts
- IRA year-end statements
- K-1 forms from partnerships, S corporations, estates and trusts
- Rental or self-employment income and expenses
- Purchase and sale information for anything sold during the year (car, eBay, etc.)
- Closing document/HUD statement from purchase, sale, or refinance of your home
- Information relating to foreign income and/or foreign bank accounts
- All other statements of income
- Medical expenses (*if anticipated to exceed 7.5% of your income*)
- 1099-SA from Health Savings Accounts showing amounts distributed to you
- Health Insurance Verification Forms [Form 1095-A, 1095-B, and/or 1095-C]
- Records of estimated taxes paid (dates and amounts)
- Property tax statements
- 1098 forms for mortgages or home equity lines of credit; **we'll also be asking you how the funds are being used**
- Donations of money to charity (*letter from organization for any single gift of \$250 or more*)
- Donations of property to charity (*letter from organization for any single gift valued at \$250 or more*)
- Volunteer expenses and mileage
- Washington residents*: RTA tax from vehicle registration
- Amounts related to higher education (including Form 1098-T for tuition paid, 1098-E for student loan interest, and/or 1099-Q for 529 plan distributions)
- Investment-related expenses
- Child care provider's name, address, taxpayer identification number, and amount paid (including amounts paid for summer day camp)

New!

HD VEST
FINANCIAL SERVICES®

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NATP
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FAIR MARKET VALUE GUIDE FOR NON-CASH CHARITABLE CONTRIBUTIONS

MEN'S CLOTHING	Sweaters	\$1 - \$6	Dining room set (complete)	\$150 - \$900
Accessories	Swimsuit	\$1 - \$6	Dressers	\$25 - \$100
Belts/leather	T-shirts	\$1 - \$3	End tables	\$5 - \$20
Belts/not leather	Vests	\$1 - \$3	High chair	\$10 - \$50
Boots	INFANTS		Kitchen set	\$35 - \$120
Coats	0 - 4T	\$3 - \$5	Mattress/box spring	\$10 - \$50
Jackets	Baby clothes	\$1 - \$15	Play pen	\$4 - \$30
Jeans	Coat to 4T	\$5 - \$8	Recliners	\$30 - \$50
Shirts	ELECTRICAL ITEMS		Sofa	\$30 - \$150
Shoes	Calculator	\$5 - \$15	Wardrobe	\$20 - \$100
Shorts	Camera	\$20 - \$200	Wooden trunk	\$5 - \$70
Ski suit	Coffee maker	\$4 - \$15	TEXTILES	
Slacks	Curling iron	\$2 - \$5	Bath towel	\$2 - \$6
Sleepwear	DVD player	\$8 - \$15	Bedspreads	\$8 - \$24
Suits	Lamps/floor	\$5 - \$30	Blankets	\$2 - \$15
Sweat clothes	Lamps/table	\$4 - \$12	Curtains	\$2 - \$12
Sweaters	Phone	\$5 - \$50	Dish towel	\$1 - \$2
Swimwear	Radio	\$5 - \$20	Drapes	\$7 - \$30
T-shirts	Small appliances	\$2 - \$8	Mattress pads	\$2 - \$8
Ties	Stereo system	\$15 - \$75	Pillows	\$2 - \$8
Tuxedo	Television	\$60 - \$170	Quilts	\$8 - \$24
Wallets	Vacuum cleaner	\$15 - \$65	Rugs	\$3 - \$10
WOMEN'S CLOTHING	VCR	\$8 - \$15	Sheets	\$2 - \$8
Belts/leather	COMPUTERS		Tablecloth	\$3 - \$5
Belts/not leather	Monitors	\$5 - \$50	Throw rugs	\$3 - \$12
Boots	Printers	\$5 - \$150	Towels	\$2 - \$6
Coats	Systems	\$100 - \$400	BOOKS, RECORDS, ETC.	
Dresses/evening wear	KITCHEN ITEMS		CDs	\$2 - \$5
Dresses/everyday	Baking pans	\$1 - \$3	DVDs	\$2 - \$5
Hospital wear	Gadgets	\$1 - \$2	Hard cover books	\$1 - \$3
Intimate apparel	Glasses/mugs	\$1 - \$2	Paperback books	\$1 - \$2
Jeans	Plates	\$1 - \$3	Records	\$1 - \$2
Purses	Pots and pans	\$1 - \$3	TOYS, GAMES	
Shirts/blouses	SPORTING GOODS		Puzzles	\$1 - \$2
Shoes	Bicycles	\$12 - \$60	Board games	\$1 - \$3
Shorts	Exercise equipment	\$5 - \$200	Stuffed animals	\$1 - \$2
Skirts	Fishing rods	\$5 - \$25	APPLIANCES	
Slacks	Golf clubs	\$2 - \$25	Air conditioner	\$20 - \$90
Sleepwear	Skates	\$3 - \$15	Dryer	\$45 - \$90
Suits	Skis	\$5 - \$50	Fan	\$3 - \$25
Sweat clothes	Sled	\$5 - \$15	Gas stove	\$50 - \$125
Sweaters	Tennis rackets	\$3 - \$10	Heaters	\$8 - \$22
Swimwear	Tricycles	\$5 - \$20	Iron	\$3 - \$10
Tanks	Wagon	\$5 - \$40	Microwave	\$10 - \$50
T-shirts	FURNITURE		Refrigerator	\$75 - \$250
Vests	Bed/complete (double)	\$50 - \$170	Toaster	\$4 - \$12
Wedding dress	Bed/complete (single)	\$35 - \$100	Washing machine	\$40 - \$150
CHILDREN'S CLOTHING	Bedroom set (complete)	\$250 - \$500	MISCELLANEOUS	
Belts/leather	Chairs	\$5 - \$15	Lawn mower	\$25 - \$100
Belts/not leather	Chest	\$25 - \$95	Luggage	\$5 - \$15
Coats	China cabinet	\$85 - \$300	Organ/Piano	\$50 - \$200
Dresses	Coffee tables	\$15 - \$65	Pictures	\$2 - \$10
Jeans	Crib with mattress	\$25 - \$100	Riding mower	\$50 - \$300
Pants	Desks	\$25 - \$140		
Shirts				
Shoes				
Shorts				
Skirts				
Sleepwear				
Sweat clothes				

Note: The price ranges shown represent a compilation based on valuation guides published by various charitable organizations. The taxpayer is responsible for establishing actual value of items donated.

PLANNING TIP:

Most cell phones today can take pictures. Take a picture of all items donated. Keep the electronic pictures for proof the items were in good or better condition at the time they were donated.

RECORDKEEPING RULES FOR CHARITABLE CONTRIBUTIONS

To help substantiate a deduction for the fair market value of used items donated to charity, make a list of each item donated on a separate sheet of paper along with the following information.

- Name and address of charity.
- Date items were donated to the charity.
- Description of each item donated.
- Fair market value of each item at the time they were donated (see the list on this page).
- Date each donated item was originally purchased or acquired.
- Cost or other basis of each item donated.

No deduction is allowed for a charitable contribution of clothing or household items unless the clothing or household item is in good used condition or better. The IRS is authorized by regulation to deny a deduction for any contribution of clothing or a household item that has minimal monetary value, such as used socks and undergarments.



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Special notice regarding the substantiation of certain charitable donations

Every gift of \$250 or more must have proof of payment (canceled check, bank/credit card statement, or receipt) and **REQUIRES** a letter or email from the organization acknowledging the gift. The letter **MUST** include language to the effect:

“No goods or services were received in exchange for the donation.”

If there was an exchange of goods or services, the value must be stated in a letter or email addressed to you **prior to having us file your tax return**. Without this documentation, your deduction is not allowed.

If you frequently give at the \$250 level, consider making those gifts in the amount of \$249 instead. Multiple, smaller gifts totaling \$250 or more do **NOT** require this extra step (for example, checks for \$50 per week to church do not require that you receive a letter; your canceled check is sufficient proof.)

If you are contemplating a large gift – particularly if you’re considering bundling several years’ gifts into one year – let’s discuss the use of charitable gift funds and/or appreciated securities to make the most out of your donation.

There are numerous court cases where the acknowledgement from the charity was received **AFTER** the taxpayer filed their return; the IRS wins every time.



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Pricing and Billing Policies in effect: October 1, 2018

For all full-service tax clients (those for whom this firm prepares a Federal and state income tax return, if applicable), the following policies apply:

Realizing that financial matters do not have a “time” or a “season,” all clients are encouraged to contact this office with any questions that may have an impact on their tax situation. To accommodate as many inquiries as possible, the full-service tax service includes approximately 30 minutes of discussion, question/answer, or limited research (separate from the preparation of your current year returns) at NO CHARGE. Once that period has been exhausted in a calendar year, phone calls, meetings and research are billed at the current hourly rate, presently \$220 per hour, plus expenses. Billing is done the first of the following month, with payment expected within 15 days of receipt of invoice. Minimum monthly billing (for any month with hourly charges) is \$55. If payment is not received by the last day of the month, a second notice will be sent with a \$15 late fee. Additionally, no further work, including tax return preparation, can be performed until the account is brought back to good standing.

Income tax return preparation fees are calculated on a per-form basis. (Each form used in computing a tax return has a fee associated with it.) Tax return fees are generally the sum of the per-form fees. Unusual or extensive research, including cost basis research and/or calculation, special handling such as mailing returns to tax agencies on your behalf, etc. is billed at the hourly rate plus expenses.

For clients that are NOT full-service tax clients the following policies apply:

Work is performed for an hourly fee. As of October 1, 2018 that rate is \$220 per hour, plus expenses. Billing is done the first of the following month with payment expected within 15 days of receipt of invoice. Minimum monthly billing (for any month with hourly charges) is \$55. If payment is not received by the last day of the month, a second notice will be sent with a \$15 late fee. Additionally, no further work, including tax return preparation, can be performed until the account is brought back to good standing.

For all clients:

Twenty-four hours notice is requested to cancel or reschedule an appointment. A \$75 fee may be assessed in the case of short-notice cancellation, late arrival, or no-show appointments.

Fees can be paid with cash, check, or via credit card. Credit cards are accepted by phone, in person, or at our website.

Other work can be negotiated on a per-project basis.

Thank you for allowing this firm to be of service to you; your trust is greatly appreciated. This notice is provided to avoid misunderstandings that can arise.



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Price Schedule in effect: October 1, 2018

Personal income tax returns – selected form pricing (not exhaustive)

Form 1040, U.S. Individual Income Tax Return – base rate		\$350
Schedule A, Itemized Deductions		50
Schedule B, Interest and Dividends		15
Schedule C, Self-Employment Income (each)		195
Schedule SE, Self-Employment Tax (each)		15
Form 8829, Business Use of Home (each)		40
Schedule D, Capital Gains and Losses		50
Form 8949, Sales and Other Dispositions of Capital Assets (each)		15
Schedule E, Supplemental Income and Loss (rental income, per property)		165
Schedule H, Household Employment Taxes		40
Form W-2, 1099-R, Social Security (each)		15
Schedule K-1 (partnership, estate, trust, S corp) (each)	<i>Starting at:</i>	35
Form 6251, Alternative Minimum Tax		40
Health Insurance Verification (Form 1095-A, 1095-B, 1095-C)		25
Depreciation schedules, asset tracking (Schedules C & E)		varies
Various credits (education, childcare, etc.)		varies
Worksheets (carryovers, special tax calculations, etc.)		varies
Other forms and schedules		<i>available upon request</i>
Form 1040X, Amended U.S. Individual Income Tax Return	<i>Starting at:</i>	\$350
State income tax returns	<i>Starting at:</i>	\$115
Extensions		\$25
Foreign Bank Account Report		
Treasury Department Form 114, Foreign Bank Account Report	<i>Starting at:</i>	\$125
Re-work a return		
Revise and recompile a return upon discovery of new information	<i>Starting at:</i>	\$95



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Price Schedule in effect: October 1, 2018

Business, Entity, and Gift Tax returns

Form 1120S, U.S. Income Tax Return for an S Corporation	<i>Starting at:</i>	\$600
Form 1065, U.S. Return of Partnership Income	<i>Starting at:</i>	\$600
Form 1120H, U.S. Income Tax Return for Homeowners Assoc.	<i>Starting at:</i>	\$250
Form 1041, U.S. Income Tax Return for Estates and Trusts	<i>Starting at:</i>	\$500
Form 709 Gift Tax Returns	<i>Starting at:</i>	\$225
Washington & Seattle B&O/Excise Tax Return	<i>Starting at:</i>	\$35
Extensions		\$25

Employment-related taxes

Form W-2, Wage and Tax Statement	First form:	\$55
	Each add'l:	\$20
Form 1099-MISC, Miscellaneous Income	First form:	\$55
	Each add'l:	\$20
Form 940, Employer's Annual Federal Unemployment (FUTA) Tax Return		\$75
Form 941, Employer's QUARTERLY Federal Tax Return		\$75
Form 944, Employer's ANNUAL Federal Tax Return		\$75

Rush work surcharge

Required information is received less than 15 days prior to due date	<i>Starting at:</i>	\$195
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Hourly rate

Consultations, research, scenario modeling, etc.		\$220
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S. Landau Services Privacy Policy

Your non-public personal information is collected from various sources:

- Information received from you on tax organizers, worksheets, client questionnaires, applications and other financial documentation you provide;
- Information you provide via personal interviews telephone conversations, faxes and e-mails;
- Information about your transactions with the firm;
- Information received about you from consumer reporting agencies (if background or credit checks are conducted on your behalf).

DISCLOSURE/USE

Unless you specifically authorize us to use and disclose your tax return information to generate financial products and services recommendations, your non-public personal information is not disclosed to any person or party, except as required by law or to facilitate filing your tax return.

Upon closing your account, your non-public personal information will not be disclosed to any person or party unless required by law.

SECURITY

Access to your information is restricted in a variety of ways:

- Only to those employees who have a need to know in order to provide products or services to you;
- Physical security, electronic security safeguards and strict procedural measures consistent with federal standards are in place to protect your non-public personal information.

Your privacy is important. Please trust that protecting your information is equally important. Please call if you have any questions.

Rev 8-11-14



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Tax Year 2018 Direct Deposit Verification

Name(s): _____

Please confirm that the details we have on file are correct or strike out and write in any changes. If you wish to add (or change) Direct Deposit instructions, please enclose a VOIDED check from the account you wish to use.

This account will be used to deposit any refunds you may receive from the IRS or state income tax agencies.

Bank Name: _____

Account Number: _____

Account Type: **Checking or Savings** (circle one)

Routing Number: _____

Optional

- Check here if you would like Federal balance-due amount paid from this account
- Check here if you would like Federal quarterly estimates paid from this account
- Check here if you would like **state** balance-due amount paid from this account (*if available*)
- Check here if you would like our fees for tax preparation taken from this account (after reviewing & approving final invoice)

New!

Print & Sign Taxpayer Name

Date: _____

Print & Sign Spouse Name (if applicable)

Date: _____



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We will start work on your return *only* when we have received this completed form.

Tax Year 2018 Client Checklist

Name(s): _____

Please complete the following checklist as it pertains to You, Your Spouse, and Your Dependents for 2018.

Dependents and Filing Status		YES	NO	Comment
1	Did your address change during the year?			
2	Did your marital status change during the year?			
3	Were there any changes in dependents? <i>Please provide SSN for new child</i>			
4	Are you supporting anyone not living with you?			
5	Are you separated or divorced with child(ren)? <i>We may require Form 8332</i>			
Income		YES	NO	Comment
6	Did you change employment in 2018?			
7	Did you have self-employment income (or loss)? <i>Include Lyft, Uber, Etsy, etc.</i>			
8	Did you start a business, purchase a rental property or farm, or acquire interest in an S corporation or partnership?			
9	Did you receive any disability or unemployment payments?			
10	Did you receive or pay alimony?			
11	Did you maintain a foreign bank or investment account <i>at any time</i> in 2018?			
	If so, did you receive any foreign income, including interest? <i>Excludes U.S. mutual funds</i>			
12	Did you receive ANY interest or dividend income? <i>No amount is too small!</i>			
13	Did you buy/sell any stocks, bonds, or other investment property?			
14	Did you acquire or sell any employer-based stock or options [RSUs, ISOs, ESPPs, etc.]?			
	Do you have stock acquired from ISOs exercised from a prior year?			
15	Did a lender cancel or forgive any of your debt?			
16	Did you make any withdrawals from an education savings account or 529 plan?			
17	Do you or did you own a second residence or other real estate or land?			
	Did you sell any real estate (personal, investment, or business use)?			
	Did you receive ANY rental income? <i>This could include Airbnb, VRBO, etc.</i>			
Adjustments to Income		YES	NO	Comment
18	Did you have any higher education expenses?			
19	Did you pay any student loan interest?			
20	Did you make any contributions to or receive any distributions from a Health Savings Account (HSA)? <i>Form 1099-SA required when distributions were made</i>			
21	Did you purchase a motor vehicle or boat?			

Adjustments to Income (continued)		YES	NO	Comment
22	Did you pay out-of-pocket medical expenses that might qualify to meet the deduction threshold (7 1/2% of your income)? <i>Include long-term care premiums if applicable.</i>			
23	* Did you purchase, sell, or refinance your principal home or second home?			
	* Do you have a home equity loan or line of credit?			
24	Did you build, or make capital improvements to, your primary residence?			
25	Did you make any charitable contributions? <i>Note substantiation requirements for donations of \$250 or more.</i>			
26	Are you self-employed and use an area of your home regularly & exclusively for business purposes?			
27	If self-employed, do you have records for all business-related expenses, including travel and/or mileage?			
28	Are you self-employed and use your car for business purposes?			
	If so, are you paying interest on a car loan?			
29	Do you have any medical or charity mileage?			
Retirement		YES	NO	Comment
30	Did you or your spouse reach age 70 1/2 in 2018?			
31	Did anyone in the family receive Social Security benefits?			
32	Did you receive a distribution from a retirement plan [401(k), IRA, SEP, etc.]?			
	Did you make a Qualified Charitable Distribution from your IRA?			
33	Did you convert part or all of your traditional IRA/SEP/SIMPLE IRA into a Roth IRA in 2018?			
	Do you have IRAs with any non-deductible contributions (i.e. 'basis') ?			
34	Have you contributed (or plan on contributing) to <u>any</u> IRA, SEP, Keogh, Roth, or SIMPLE plan for the tax year 2018? <i>Please indicate type & amount.</i>			
Miscellaneous		YES	NO	Comment
35	Did you receive any notifications from the Internal Revenue Service or any state taxing agency?			
36	Did you make any estimated federal or state tax payments? <i>Provide dates & amounts</i>			
37	Were you a resident of (or did you have income in) more than one state?			
38	Did you pay anyone for domestic services in your home [nanny, housekeeper, gardener, etc.]? <i>Please provide records of any taxes paid or estimated taxes paid on these wages. Who is preparing Form W-2?</i>			
39	Did you incur any day care costs for your dependents?			
40	Did you give a gift of more than \$15,000 to one or more people (including college savings 529 plan contributions)?			
41	Do you think you qualify for any energy-related credits (e.g. solar panels, electric car, home energy improvements)?			
42	Did anyone in the family NOT maintain health insurance for the entire year?			
43	Did you: Have gambling winnings? Surrender any US savings bonds? Have any tip income not reported to your employer? Have any worthless securities or uncollectible bad debts? Adopt a child or begin the adoption process? Experience a disaster/casualty loss in a Presidentially-declared disaster area?			

* The Tax Cuts and Jobs Act now requires more detail about how you use proceeds from mortgages and home equity loans

_____ Date: _____
 Print & Sign Taxpayer Name

_____ Date: _____
 Print & Sign Spouse Name (if applicable)



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Consent for Use of Tax Return Information

Federal law requires this consent form be provided to you. Unless authorized by law, we cannot use your tax return information for purposes other than the preparation and filing of your tax return without your consent.

You are not required to complete this form to engage our tax return preparation services. If we obtain your signature on this form by conditioning our tax return preparation services on your consent, your consent will not be valid. Your consent is valid for the amount of time that you specify. If you do not specify the duration of your consent, your consent is valid for one year from the date of signature.

Consent

I/We, _____, authorize *Steven Landau and/or Barry Davis* ("Preparer") to use all of my Tax Return Information, which includes but may not be limited to, all communications with Preparer and any information Preparer derives or generates from Tax Return Information in connection with my 2018 Tax Return(s) ("Tax Return Information") for the purpose of providing me with information pertaining to various financial services and products, which may include, but are not limited to, financial planning, investment advice and investment products (e.g., stocks, bonds, mutual funds, insurance and annuities).

I understand that Preparer is affiliated with H.D. Vest Investment ServicesSM, a registered broker-dealer, as an independent contractor solely for the purpose of offering financial products and services.

I understand that Preparer may use all of my Tax Return Information in connection with his/her affiliation with (a) H.D. Vest Investment ServicesSM; (b) H.D. Vest Advisory ServicesSM, a registered investment adviser; or (c) affiliates of those entities (collectively, "HD Vest"), all of which are headquartered at 6333 N. State Highway 161, Fourth Floor, Irving, Texas 75038. HD Vest does not offer, provide or supervise tax advice or tax preparation services, and any services provided by HD Vest will be pursuant to a written agreement directly with the relevant HD Vest entity.

I understand that *S Landau Services* is not a registered broker-dealer or a registered investment adviser.

I acknowledge that if I make an investment through HD Vest that Preparer will receive a part of any management fees, commissions, or other fees paid on investments I make. I understand that I am under no obligation whatsoever to follow any recommendations made or to purchase any other products or services offered by or through Preparer.



*Securities offered through H.D. Vest Investment ServicesSM, Member: SIPC,
Advisory Services offered through H.D. Vest Advisory ServicesSM

S. Landau Services is not a registered broker/dealer or registered investment advisory firm.



I understand that the Tax Return Information may not be disclosed or used by Preparer for any purpose other than as permitted by this consent document.

Unless otherwise specified below, the duration of this consent is three years from the date of signature.

If I prefer a more limited duration, I will specify the duration of my consent here: I specify the duration of the above consent to be _____ years from the date of signature.

Accepted By: _____ Date: _____
Print & Sign Taxpayer Name

_____ Date: _____
Print & Sign Spouse Name (if applicable)

If you believe your tax return information has been disclosed or used improperly in a manner unauthorized by law or without your permission, you may contact the Treasury Inspector General for Tax Administration (TIGTA) by telephone at 1-800-366-4484, or by email at complaints@tigta.treas.gov.



S. Landau Services

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January 4, 2019

Engagement Letter for 2018 Individual Tax Return Preparation Services

This letter is to confirm Our understanding of the terms and objectives of the engagement between Esselles, LLC (doing business as “S. Landau Services”) (hereinafter referred to as “We”, “Us” or “Our”) and _____ (hereinafter referred to as “You” or “Your”), and the nature and limitations of the services We will provide.

We will prepare Your 2018 individual federal, state, municipal and school district income tax returns and use tax returns from information You furnish to Us. If required, We will prepare Your 2019 estimated income tax payment vouchers based on Your 2018 income tax returns. We will not review or adjust the estimated income tax payment amounts during the year for changes in Your tax situation. You agree to call Us if You would like Us to re-calculate Your 2019 estimated income tax payment amounts based on Your most up-to-date tax information. This service may be subject to an additional fee. We will not audit or otherwise verify the data You submit, although it may be necessary to ask You for clarification of some of the information.

In order for Us to complete Your returns in time to meet the April 17, 2019 filing deadline it is Your responsibility to provide Us with all the information required for the preparation of complete and accurate income tax returns by March 15, 2019. If We do not have all of Your information by March 15, 2019 it is likely that Your return will be placed on extension; in this instance, balance due calculations and first quarter estimate amounts may not be available in time to make these payments on time. You have the final responsibility for Your income tax returns and, therefore, You agree to review them carefully for accuracy, completeness, and propriety before You sign and file them (or authorize Us to file them). You agree to retain all documents, canceled checks and other data that form the basis of your income tax returns. These documents may be necessary to prove the accuracy and completeness of Your income tax returns to a taxing authority. By submitting this information to Us you are representing that you have written documentation of the data submitted. If You do not provide Us with requested documentation in a timely fashion We may choose to terminate this engagement.

You hereby acknowledge, agree and understand that We may choose not to retain any supporting documentation for Your tax returns other than documents supporting federal withholding taxes. You understand and agree that document retention is Your sole responsibility and You hereby indemnify and hold Us harmless from any and all claims, including attorney fees, resulting directly or indirectly from the failure to retain any supporting documentation. You understand and acknowledge that failure to provide supporting documentation to the IRS or other taxing authorities when and as requested may result in imposition of additional taxes, penalty and interest and You agree that You will be solely responsible for such items (including any costs of defense) and hereby release Us from any liability whatsoever for failing to retain such documentation.



*Securities offered through H.D. Vest Investment ServicesSM, Member: SIPC,
Advisory Services offered through H.D. Vest Advisory ServicesSM



Your income tax returns may be selected for examination by various taxing authorities. Any proposed adjustments by the examining agent are subject to certain rights of appeal. The cost of preparing your return does not include representation before the IRS or any taxing authority.

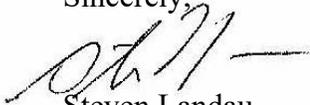
All parties to this engagement letter agree that the courts of King County, Washington have jurisdiction over the parties and all disputes between Us. All parties to this engagement letter agree to submit all disputes to the federal or state courts resident in King County, Washington. All parties to this engagement letter also agree that the laws of the State of Washington shall govern all such disputes. In the event that any portion of this engagement letter is deemed invalid or unenforceable, said finding shall not operate to invalidate the remainder of this engagement letter. In the event any claim is made against Us by any third party in connection with Our relationship, You agree to indemnify and hold Us harmless for any and all costs, expenses, interest, penalties or other damages that We may incur by reason of such claim including, but not limited to, court costs and attorney fees.

Our fees for the services outlined above will be based on the current schedule of per-form charges (available upon request) and on the amount of time required to perform extra services (for example research or compiling of receipts) at Our standard billing rates (enclosed). You agree to pay the amount of the invoice for services rendered under this engagement letter at the time Your completed income tax returns are delivered to You. No returns shall be delivered without payment. We are not responsible for any late fees, penalties or interest for not providing You your return if payment is not made when the return is prepared. If all required documentation and information needed to complete Your return(s) is not presented to Us by March 15, 2019 (or, in the case of a return on extension September 30, 2019) and You request that We attempt to still have Your return ready to file on-time, a minimum \$195 rush fee will be added to Your invoice. Furthermore, no assurance can be made that returns prepared under such "rush" status will be available to file on time.

All information You provide to Us in connection with this engagement will be maintained by Us on a strictly confidential basis pursuant to Our Privacy Policy, a copy of which is enclosed with this engagement letter, which governs the terms of Our management of Your personal information.

This engagement ends upon the earlier of the completion of the above stated work or December 31, 2019.

Sincerely,



Steven Landau
President, Esselles, LLC
DBA S Landau Services

We appreciate the opportunity to be of service to You. Please sign and date the enclosed copy of this engagement letter and return it to Us in the envelope provided to acknowledge Your agreement with the terms of this engagement. It is Our policy not to initiate services until after We have received the executed engagement letter.

Accepted By: _____

Print & Sign Taxpayer Name

Date: _____

Print & Sign Spouse Name (if applicable)

Date: _____



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E-MAIL: Steven@SLandauServices.com
WEB: www.SLandauServices.com

Tax Year 2018 Use Tax Verification

Name(s): _____

If, during 2018, you made any out-of-state purchases of goods or services that you used, stored or consumed in your home state (e.g. Internet purchases, purchases from radio or TV ads, catalog purchases, etc.) and if you paid **no** sales tax in any state on that purchase, you are required to determine the state use tax that that you owe on that purchase.

In other words, if you bought something and didn't pay sales tax on it *somewhere*, your state of residence wants you to pay them the equivalent tax, called a use tax. As your preparer, I am obligated to inquire whether you have any unpaid use tax. If you do, we either include it on your state income tax return or file a separate use tax return (depending on your state of residence).

Please check one box:

- In calendar year 2018, I had no out-of-state purchases that require payment of state use tax.
- In calendar year 2018, I made purchases in the amount of \$ _____ upon which I am required to pay state use tax.

Print & Sign Taxpayer Name

Date: _____

Print & Sign Spouse Name (if applicable)

Date: _____

For Washington Clients: Returning this form is OPTIONAL



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