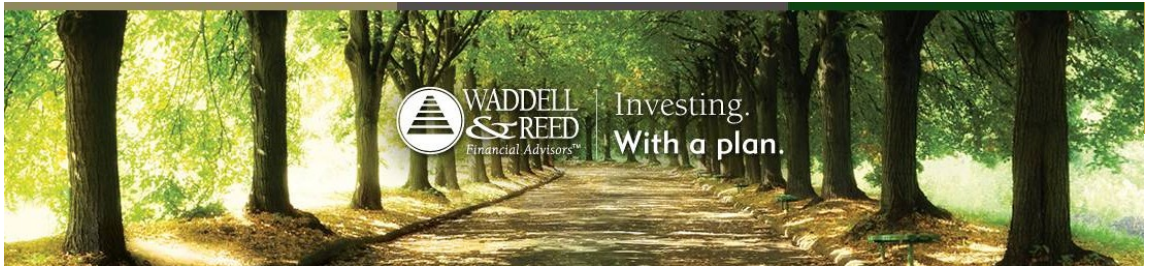




Your Values  
Our Vision  
Together

September 2017



# NEWSLETTER

YOUR VALUES, OUR VISION... TOGETHER

## A Change of Seasons?...

- Call us regarding important changes in your life, or any questions or concerns.
- Have we recently reviewed your accounts in light of any changes in your goals for growth or protection?
- Have we used our upgraded planning tools to help you know if you're on track?
  - Call us with any questions as updates roll out from home office.

## An Evening in the Garden...

*(36 years in the making to say thanks our lady clients one and all)*

Last week, we had the honor of hosting a "pick your own bouquet event" as a way to say "thank-you" to our wonderful lady clients. Especially for those who could not join in, we wanted to share a few pics and let you know we appreciate the privilege of getting to know and work with so many great ladies over the years.

The idea "sprouted" from my first client who I met as that bright and energetic young lady working on student projects together at WSU. Her smart and compassionate way of serving others was delightful to be around. Being a better talker than typist, I was soon struggling to keep up with my newfound deadlines. In looking back I still don't know if I asked her or she offered, but in her own kind way, she was soon helping pound away on the IBM electric typewriter for me.



Eliza Teague & her pretty picks

Fast forward 3 decades after accumulating impressive accomplishments like 1. raising four bright, likable kids who "flew the coup;" 2. providing mentorship to many dozens of college students; 3. volunteering for non-profit organizations helping young mothers in need, and as of late, 4. helping a local Hospital's Women's Leadership Guild with 50% growth this past year. No wonder this incredibly hard working lady long ago earned the nickname "Amtrak Angie".

In case you couldn't tell, yes, I am referring to my fun loving wife. When Angie suggested joining the office team last April, I was both delighted and hopeful. Had our 33 years of marriage had given her enough time to wear off a few of my rough edges and/or learn to put up with them? Either way, she had the faith to give her all at the new job at the office. Our clients and team have come to appreciate her great work and creativity with events like this.

Thank you Angie for the light that you have brought to this world. May much beauty, grace, and kindness find its way back to you, as you have shared it so willingly with others over the years.

While of course I have a soft spot for the one lady above, please know all of us here appreciate each of our lady clients various responsibilities, leadership and trust invested in us.

Thanks to you all!

*Jeff Feuerstein*

Jeff Feuerstein, on behalf of our team

Thanks Emily for your help with the event!



www.YourValuesOurVision.WRFA.com



Susie Skavdahl & Holly Hein cutting it up!



The Feuerstein Group

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Angie enjoying her work...

## Welcome Simon Nelson!

Simon joins Waddell & Reed as an intern while pursuing a Finance Degree @ WSU. We are thrilled to have yet another bright, young individual to help around the office while they prepare for their future career.