CONFIDENTIAL

Personal Financial Planning Survey for

Client Name



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Ronald L. Martin, Jr., CFP®, ChFC

Certified Financial Planner™ professional

Garrett Tingle, AAMS®

Financial Advisor

David J. Wibbenmeyer

Financial Advisor

I. GENERAL INFORMATION			
Name	Soc. Sec. No.	Date of Birth	Place of Birth
Client			
Spouse			
Children			
2 4 4 1 1			DI N
Current Address			Ph. No Years
Personal E-Mail Address			1 cars
Client	Spouse		
Occupation	Occupation		
Employer Years	Employer_		Years
Employer Address	Employer A	ddress	
Phone No.	Phone No	0.	
Bank			
Accountant			Ph. No.
Attorney			Ph. No
When were your wills/trusts last reviewed? H	W		
II. INCOME INFORMATION (may be obtained			
Eiling Status (ahash ana)			
Filing Status: (check one) Single (S) Morried filing igint (I)	Married films	marataly (NA)	Hood of Househald
Single (S)Married filing joint (J) Number of exemptions (dependents) you claim or			Head of Household
Number of exemptions (dependents) you claim of	ii your tax ictuiii!		
INCOME			
Client's Gross Earned Income		•	
			Self Employed?
Additional Incomes (e.g., bonuses, outside Social Security Benefits (Total Amount)	consuming, etc.)	· •	Yes or No
Social Security Beliefits (Total Amount)			Tes of No
Spouse's Gross Earned Income		\$	
Additional Incomes (e.g., bonuses, outside	consulting etc.)	\$	Self Employed?
Social Security Benefits (Total Amount)	consuming, etc. j	·	Yes or No
Social Security Belieffes (Total Milotale)		Ψ	
OTHER INCOME			
Interest and Dividends		. \$	
Capital Gains, from		Ф	
Other Income, describe		\$ \$	
Other Income, describe		. \$	
Other Income, describe		\$	
Average Total Monthly Expenses		\$	
Credit Card Debt (enter 0 if <u>PAID</u> off monthly)			
Cicun Caru Deor (cinci o ii <u>raid</u> oii iiioiitiliy)	• • • • • • • • • • • • • • • • • • • •	Φ	
III. USE ASSETS			
	Present Mark		3
	Value	Balance	e Payment
Residence	\$	\$	\$
Automobile 1	\$ <u> </u>	\$	\$
Automobile 2	\$		\$
Other, describe		<u> </u>	\$
Other, describe	\$	\$	\$
Personal Property			

	Institution (Bank, S&L, etc.)	Account Type (CD, Savings, Checking, etc.)		Date Acquired /	Maturity Date	Current Rate of Return	Current Value \$	
				/_		%	\$	
				/_		%	\$	
				/_		%	\$	
				/_		%	\$	
				/_			\$	
	ints / SEP / Keogh oduct and Company	No. of Shares	Date	Current \	/alue	Rate of Return	Rate of Return	
75 110	duct and Company	or Units	Acquired	Current	aruc	Current	Prior Year	
			1	\$		%	%	
				\$				
				\$		%		
				\$				
				\$		%		
				\$				
				\$		%		
. Company	Dlone							
		Τ.		. 7.7.1				
C/S*	Describtion	L	Oate C	urrent Value		Type of Inve	stment	
C/S*	Description			urrent Value	(Stock/V	Type of Inve ariable, Fixed Inte	estment erest, Combination	
C/S* Client	_	Acc	quired	urrent Value	(Stock/V	Type of Inve	estment erest, Combination	
Client	Company Savings l	Acc Plan		urrent Value	(Stock/V	Type of Inve	erest, Combination	
Client Spouse	_	Acc Plan	quired \$ \$_	urrent Value	(Stock/V	Type of Inve	stment erest, Combination	
Client Spouse Client	Company Savings I Company Savings I	Acc Plan	quired	urrent Value	(Stock/V	Type of Inve	erest, Combination	
Client Spouse Client Spouse	Company Savings I Company Savings I 401K 401K	Acc Plan	quired \$ \$ \$ \$ \$ \$ \$	urrent Value	(Stock/V	Type of Inve	erest, Combination	
Client Spouse Client Spouse Client	Company Savings I Company Savings I 401K 401K Pension Plan	Acc Plan	quired \$ \$ \$ \$ \$ \$ \$	urrent Value	(Stock/V	Type of Inve	stment erest, Combination	
Client Spouse Client Spouse Client Spouse	Company Savings I Company Savings I 401K 401K Pension Plan Pension Plan	Plan	quired \$ \$ \$ \$ \$ \$ \$	urrent Value	(Stock/V	Type of Inve	erest, Combination	
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Client Spouse Client Spouse Client Spouse Client Spouse Client Client	Company Savings I Company Savings I 401K 401K Pension Plan Pension Plan Profit Sharing Pla Profit Sharing Pla ESOP	According Accord	quired \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	urrent Value		/ariable, Fixed Inte	erest, Combination	
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Client Spouse	Company Savings I Company Savings I 401K 401K Pension Plan Pension Plan Profit Sharing Pla Profit Sharing Pla ESOP ESOP ESOP Bonds (attach list and/or	Plan Plan an an copy of recent Bro	quired	ents)	res	/ariable, Fixed Inte	erest, Combination	
Client Spouse	Company Savings I Company Savings I 401K 401K Pension Plan Pension Plan Profit Sharing Pla Profit Sharing Pla ESOP ESOP ESOP Bonds (attach list and/or	Plan Plan an an copy of recent Bro	quired	ents)	res	Variable, Fixed Inte	erest, Combination	
Client Spouse	Company Savings I Company Savings I 401K 401K Pension Plan Pension Plan Profit Sharing Pla Profit Sharing Pla ESOP ESOP ESOP Bonds (attach list and/or	Plan Plan an an copy of recent Bro	quired	ents)	res	Variable, Fixed Inte	Current Valu	
Client Spouse	Company Savings I Company Savings I 401K 401K Pension Plan Pension Plan Profit Sharing Pla Profit Sharing Pla ESOP ESOP ESOP Bonds (attach list and/or	Plan Plan an an copy of recent Bro	quired	ents)	res	Variable, Fixed Inte	Current Valu	
Client Spouse	Company Savings I Company Savings I 401K 401K Pension Plan Pension Plan Profit Sharing Pla Profit Sharing Pla ESOP ESOP ESOP Bonds (attach list and/or	Plan Plan an an copy of recent Bro	quired	ents)	res	Variable, Fixed Inte	Current Valu	
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_____Maximum investment growth

Keeping funds liquid

Minimizing estate taxes
Reducing life insurance costs

6. Life and Disability Insurance / Single Premium Whole Life (please bring policies with you)

Accumulating retirement capital
Better investment diversification

____ Current income from assets

_____ Adequate life insurance

(<i>p</i>	nease bring policies wil	n you)						
C/S/J *	Company Lo Promium / Sino	Product (WL, Term, Unv, etc.)	Number or \$ \$	eath Benefit Mo. Benefit	Current		Issue date	Premium (Mo, Qtr, SA, A) \$ \$ \$ \$ \$ \$ \$
	ng policies with you)	gie i reimum Deferi	eu Amunies (1	ixeu/Guarai	nteeu)			
C/S*	Company and P	Product Name	Policy Numb		nt Rate Leturn	Curren Va \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_	it Cash lue	Issue date
o. Lilliu	cu i ai theiship	- I ubiic and I iivad	C					
C/S/J*		Partnership Name		No. of U Value			Off/Year rojections)	Date Acquired
VI. FINA	ANCIAL PRIORI	TIES						
Rate each		(0 = not important	- 5 = very importa					
-	Reducing i	ncome taxes	1		Protection	n from in	flation	.1

VII. OBJECTIVES and RESOURCES					
Do you expect any inheritance or other Ca	apital Gain	soon? Exp	lain:		
% inflation next ten yMonthly amount youAge you wish to retir Annual income desire	could set	aside in add	ition to present insurance and invest	ments	
Education cost per ch Are you fully covered for Social Security? Have you ever been rated or refused insurance?		Spouse	Have you smoked in the last 2 years? Have you smoked in the last 15 years?	Client	Spouse
IX. ADDITIONAL INFO Any additional information that you think w			know.		
What are the two most important areas w	here you fe	el we can he	lp you?		