



Athan P. Vorilas *CLU, CMFC, CLTC* *CEO & President*

Athan Vorilas, CLU, CMFC, CLTC has been the CEO/President of Lighthouse Financial Network, LLC since 2008 which is affiliated with Royal Alliance Inc. Athan began his career in 1987 as an Advisor with Prudential Preferred Financial Services and quickly rose to the position of Managing Director of the New York Office. He founded Lighthouse Financial Network, LLC, in order to be affiliated with an "Independent Broker Dealer" to offer a wider array of products and services to his clients. During his tenure with both firms, he has been highly recognized with many awards and has been the recipient of the prestigious GAMA Masters Firm Award. His passion in helping and leading other financial professionals grow their practice is at the core of his values.

Athan continues to build his personal practice with a focus on wealth management and estate planning strategies and is a qualifying member of MDRT, the premier association of financial professionals. His desire for helping his clients "light their way to a secure financial future" is evidenced by the time he spends understanding his clients' challenges, needs and desires.

Athan has been a featured speaker on leadership topics at many industry meetings both domestically and internationally including Greece, Canada, Singapore, Hong Kong and the Philippines. He was featured as a Main Platform speaker at GAMA's annual LAMP meeting in the United States, Asia and Greece. In addition, he was instrumental in establishing "GAMA Hellas" as the first European chapter for GAMA International. Athan has served as the Chairman of the GAMA Foundation for Education & Research and served on the GAMA International Board of Directors. His involvement in the industry is a testament to his belief in helping others grow their practice.

Athan's passion for involvement in community includes having run the "Bikes for Kids" charity event for the Children's Aid Society which provided hundreds of bicycles to underprivileged children in New York City, and most recently providing "Bikes For Veterans" on Long Island, NY. In 2012 Long Island Business News named him "50 around 50" business people to watch.

Mr. Vorilas is a graduate of Hofstra University where he earned a BBA in Finance and currently serves on the Frank G. Zarb, School of Business Advisory Board. He resides in West Islip, NY with his wife and two children where he is actively involved in the community including serving as the current President of the St. Nicholas Hellenic Community, Babylon, NY.

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