

Kairos Private Wealth, Inc.
November 18, 2020
FORM CRS

Kairos Private Wealth, Inc. is registered with the Securities and Exchange Commission as an investment adviser and, as such, we provide advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ and it is important for you, our client, to understand the differences. Additionally, free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing. This document is a summary of the services and fees we offer to “retail” investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.

What investment services and advice can you provide me?

We offer the following investment advisory services to retail investors: **Financial Planning Services; Portfolio Management Services; Selection of Other Advisers**; Detailed information regarding our services, fees and other disclosures can be found in our Form ADV Part 2A Items 4, 7, 13 and 16 by clicking this link

<https://adviserinfo.sec.gov/firm> and searching for CRD# 311653.

Account Monitoring: If you open an investment account with our firm, as part of our standard service we will monitor your investments on a daily basis.

Investment Authority: We manage investment accounts on a **discretionary** basis whereby **we will decide** which investments to buy or sell for your account. We have discretion to select, retain or replace third-party managers to manage your accounts. You may limit our discretionary authority (for example, limiting the types of securities that can be purchased or sold for your account) by providing our firm with your restrictions and guidelines in writing. We also offer **non-discretionary** investment management services whereby we will provide advice, but **you will ultimately decide** which investments to buy and sell for your account. You have an unrestricted right to decline to implement any advice provided by our firm on a non-discretionary basis.

Investment Offerings: We primarily offer advice on mutual funds and Exchange Traded Funds (“ETFs”) however, we may advise you on various types of investments based on your stated goals and objectives or held in your portfolio.

Account Minimums and Requirements: In general, we do not require a minimum dollar amount to open and maintain an advisory account; however, we have the right to terminate your account if it falls below a minimum size which, in our sole opinion, is too small to manage effectively.

Key Questions to Ask Your Financial Professional

- ***“Given my financial situation, should I choose an investment advisory service? Why or why not?”***
- ***“How will you choose investments to recommend to me?”***
- ***“What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?”***

What fees will I pay?

The following summarizes the principal fees and costs associated with engaging our firm for investment advisory services. For detailed information, refer to our Form ADV Part 2A by clicking this link clicking this link

<https://adviserinfo.sec.gov/firm> and searching for CRD# 311653.

- **Percentage of Assets Under Management** - Payable Quarterly in advance
- **Hourly Fees** - Payable In arrears;
- **Fixed Fees** - Payable In advance;
- **Advisory fees** charged by third party money managers, which are separate and apart from our fees.
- Examples of the most common fees and costs applicable to our clients are: custodian fees; account maintenance fees; custodian fees for alternative assets; fees related to mutual funds and exchange-traded funds; transaction charges when purchasing or selling securities; and other product-level fees associated with your investments

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Key Questions to Ask Your Financial Professional

- ***“Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?”***

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means:

- When we are compensated by a percentage of Assets Under Management, we have an incentive to recommend that you place investable assets under our management. We will only make such recommendations, however, when we believe it is in your best interest.

Refer to our Form ADV Part 2A by clicking this link <https://adviserinfo.sec.gov/firm> and searching for CRD# 311653 to help you understand what conflicts exist.

Key Questions to Ask Your Financial Professional

- ***“How might your conflicts of interest affect me, and how will you address them?”***

How do your financial professionals make money?

Our Company and the financial professional servicing your account(s) are compensated in the form of Salary and potential bonuses, based on the delivery of services to clients.

Do you or your financial professionals have legal or disciplinary history?

No. You can visit Investor.gov/CRS for a free and simple search tool to research us and our financial professionals.

Key Questions to Ask Your Financial Professional

- ***“As a financial professional, do you have any disciplinary history? For what type of conduct?”***

You can find additional information about your investment advisory services and request a copy of the relationship summary at 407-878-1229 or by clicking this link <https://adviserinfo.sec.gov/firm> and searching for CRD# 311653.

Key Questions to Ask Your Financial Professional

- ***“Who is my primary contact person?”***
- ***“Is he or she a representative of an investment adviser or a broker-dealer?”***
- ***“Who can I talk to if I have concerns about how this person is treating me?”***