# Part 2B of Form ADV: Brochure Supplement

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This brochure supplement provides information about David A. Urovsky that supplements the Spire Wealth Management, LLC brochure. You should have received a copy of that brochure. Please contact Spire Compliance at 703-657-6060 if you did not receive Spire Wealth Management, LLC's brochure or if you have any questions about the contents of this supplement.

Additional information about David A. Urovsky is available on the SEC's website at www.adviserinfo.sec.gov.

### Item 2 Educational Background and Business Experience

Full Legal Name: David A. Urovsky Born: 1965

#### Education

Loyola College; MS, Finance; 1993

University of Maryland - College Park; BA; 1987

### **Business Experience**

• Lincoln Financial Advisors; Registered Representative; from 08/2015 to 08/2019

- Capitol Securities Management; Registered Representative; from 11/2011 to 08/2015
- Raymond James Financial Services Advisors, Inc.; Mass Transfer; from 01/2009 to 08/2011
- Voso Financial Advisors, LLC; Managing Member; from 01/2006 to 08/2011
- Raymond James Financial Services, Inc.; Financial Advisor; from 09/2002 to 08/2011

# **Item 3 Disciplinary Information**

In March of 2012, Mr. Urovsky consented to civil and administrative penalties, fines and sanctions imposed by the Maryland Securities Commissioner related to Promissory notes from clients in violation of FINRA Rule 3240 and Section 11-302(A)(3) of the Maryland Securities Act, and holding himself out as an Investment Advisor while not being registered as such in violation of Section 11-401 of the Securities Act. Further details and the result of these actions can be found on BrokerCheck.FINRA.org.

## **Item 4 Other Business Activities**

### A. Investment-Related Activities

1. David A Urovsky is also engaged in the following investment-related activities:

#### Registered representative of a broker-dealer

Advisor also carriers the securities license required by FINRA (Financial Industry Regulatory Authority) in order to offer securities products and execute securities transaction separately from their registration as an Investment Adviser Representative providing investment advice, This additional licensing allows our advisors a much more robust suite of products to offer their clients. Registration, supervision and continuing education are all requirements for maintaining this type of registration.

Conflicts of holding this type of license could be in cross-selling. Cross-selling is the act of selling out of an advisory account and buying in a securities account and thereby generating a commission for the representative. Cross-selling is also defined as moving monies from an advisory account into a commission account in order to affect a commissionable trade.

The types of commissions that may be earned on these types of accounts/products could be mutual fund 12b-1 commissions, mutual fund trail commissions or direct product sponsor commissions.

#### Other investment-related business

Licensed as an insurance representative allows the advisor to offer various insurance products such as Variable Annuities, Fixed Annuities, Life Insurance and Long Term Care Insurance. Typically these products generate commission payments to the representatives selling the products. This ability to offer these products to clients allows the advisor a much more robust suite of products and thereby providing the client with a much more comprehensive financial plan.

#### **B. Non Investment-Related Activities**

David A Urovsky is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

### Item 5 Additional Compensation

David A Urovsky does not receive any economic benefit from a non-advisory client for the provision of advisory services.

# **Item 6 Supervision**

Supervisor: Andrew Baron Title: Designated Supervisor Phone Number: 703-657-6072

In addition to an annual in person review of our firm's policies and procedures, each advisor is subject to the following ongoing supervision and review:

- Daily trade reviews
- Monthly review of personal securities accounts
- Monthly review of business bank statements of DBAs
- Monthly correspondence reviews including ongoing capture and review of email
- Periodic reviews of client account activity