

March 16, 2023

Dear Valued Clients:

People are asking questions about the three banks that failed last week and over the weekend. Each had business models that involved large deposit concentrations to volatile and, perhaps, speculative, specialty businesses. In the case of Silicon Valley Bank, it was tech and venture capital, and for Silvergate and Signature Bank, it was cryptocurrency.

Here at MidWestOne Bank, for the last 89 years, we have been intertwined with the communities we serve. We take deposits and lend money to individuals and businesses in **OUR** communities and have eschewed the more volatile, unproven specialty deposit businesses like venture capital and cryptocurrency where we have **ZERO** exposure. As a result, we have a granular deposit franchise literally serving hundreds of thousands of customers across our Midwestern footprint, and a conservative balance sheet.

We are safe, secure, and solid with a capital base far exceeding regulatory “well capitalized” levels, robust liquidity levels of greater than \$2 billion, and a diversified business model.

In addition, U.S. banking regulators announced Sunday that all deposits, including uninsured deposits of Silicon Valley Bank and Signature Bank, would be made whole. That action signals the U.S. banking system is still resilient and on a solid foundation, with the full support of the FDIC, the Federal banking regulators, and the U.S. Treasury.

MidWestOne Bank has the business model, balance sheet, capital, and liquidity to continue to serve you. Even in this turbulent time, we are open for business to make loans, accept deposits and meet all your other banking needs. We are committed to “take care of our customers ... and those that should be.”

Thank you for choosing us as your trusted partner.



Chip Reeves  
CEO  
MidWestOne Bank