****ACTION REQUIRED – NY REG 187 BEST INTEREST TRAINING***

Effective August 1, 2019, the Best Interest training was required to comply with NY Regulation 187 at the time of recommendation for all annuity sales and effective January 25, 2020 it will be required at the time of recommendation for all life insurance sales with a contract state of New York.

If you have completed this training, please let me know as soon as possible by emailing us at salesandmarketing@fifthavefinancial.com.

In an effort to get ahead of the next phase you are required to complete the training as soon as possible! If you have not completed the training through RegEd, LIMRA or Kaplan, please follow the directions below. The duration of the course through RegEd is 1 hour.

To Complete the NY Reg 187: Best Interest Training on RegEd:

1. Go to https://secure.reged.com/trainingplatform/
2. Enter your email address and password to log in
   - Note! If you have not logged into RegEd previously, select Register Online to create an account.
     - Enter your email address for your User Name and select a password
     - If you don't remember your password or for technical questions on accessing or navigating within the RegEd site, please contact RegEd's Customer Support at 800.334.8322, Monday through Friday.
3. Select State Suitability Training.
4. Press Proceed.
5. Press Select New Courses and CE Credits
6. Press Proceed.
7. Select I do not want to receive CE Credits
8. Press Proceed.
9. In the Search field, enter 187
10. Select course: NY Reg 187: Suitability and Best Interest of Clients in Life Insurance and Annuity Transactions (485_NY)

    Tips!
    - Please be sure the course indicates 100% complete.
    - A certificate of completion is available from the RegEd website. Please send me a copy upon course completion.
    - For technical questions on accessing or navigating within the RegEd site, please contact RegEd's Customer Support at 800.334.8322, Monday through Friday.

Once Best Interest Training is complete please email us at salesandmarketing@fifthavefinancial.com with a copy of your completion certificate.

Next Steps after Best Interest Training
Phase 2 will be MassMutual Product Training, which is slated to begin in December. All modules must be completed or you will not be able to sell life insurance in the state of NY effective January 25, 2020. Watch for communications regarding upcoming training and need to know information.

If you have any questions, contact myself or bestinterest@massmutual.com.