

March 17, 2020

As the coronavirus situation continues to evolve, we remain focused on serving you. Integrated Financial Solutions will continue all normal business operations.

The business of financial planning and investment advising is a very personal one. The conversations we have about your money, your hopes, dreams, and concerns are unique to you and often are done in a face-to-face setting.

However, recognizing the severity of the situation and the various recommendations and requirements put forth by the CDC, we recognize that you may not be comfortable with an in person visit.

Thankfully, through the miracle of technology, there are ways to continue our communication and dialogue through the phone, email, computer screen sharing, and other electronic means.

Integrated Financial Solutions, in conjunction with First Heartland Capital, Inc. has put in place an electronic document system that allows for secure digital signatures for most paperwork that might need to be completed, including opening new accounts. In addition, many of you have access to view your accounts through *NetXInvestor.com* or Albridge. If you have not set this up, or need help with logging in, please feel free to reach out to Jill and Holly.

While all the technology that exists cannot fully replace the value of face-to-face meetings, it can serve as a bridge to continue working together under these changing circumstances.

We encourage you to contact us if you have any questions or concerns. We look forward to the day when we can return to what we have considered to be normal life!

Sincerely,



Jamie Cross, CFP®  
CERTIFIED FINANCIAL PLANNER PRACTITIONER™



Troy Christensen, CFP®  
CERTIFIED FINANCIAL PLANNER PRACTITIONER™