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Investments | Wealth Management

TAKING STOCK

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How To REALLY Get Ready For Your Retirement Years

According to the U.S. Census Bureau, about 77 million "baby boomers"—people born between 1946 and 1964—were alive when the first wave of boomers turned age 65 in 2011. Now, more than 10,000 baby boomers celebrate their 65th birthdays every day, and by 2030 those who are 65 and older will represent an estimated 20% of the entire U.S. population.

If you're part of this demographic surge, it's essential to plan ahead for your pending retirement, which is likely to last much longer than those of previous generations. Someone who's 65 now can expect to live to 84.3, on average, according to the National Center for Health Statistics. So you easily could live for 20 years or longer after you retire.

How can you prepare financially for what's ahead? While there are no guarantees, these three ideas can be sound strategies for the future:

1. Slide into retirement gradually. Retirement doesn't have to be like a bandage that you rip off quickly. Staying on the job longer has obvious financial advantages. If you're still earning a paycheck, you probably won't need to take early Social Security benefits or distributions from your retirement plans or IRAs, and waiting longer to begin your withdrawals will mean bigger payouts. But a gradual transition to retirement also may help in other ways. Many people simply aren't able to cope with such a drastic lifestyle change in one fell swoop.

If you've been an executive, or you're a business owner or partner, you may be able to stop working full time but continue as a consultant. That can help your company, too, and you may retain some valuable fringe benefits. In addition, when you work part time, you can continue to contribute to retirement plans and IRAs.

2. Time your Social Security benefits. Deciding to keep working at least part time can affect when you file to begin receiving Social Security retiree benefits. You can start as early as age 62, but the monthly amount you receive then will be about 25% less than if you'd waited until the normal retirement age for full benefits (age 66 for most baby boomers). If you delay benefits even longer, until age 70, your monthly check will be about 8% more per year than the monthly amount you would have received at full retirement age.

Deciding when to begin benefits requires an in-depth analysis of your

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How Progress Can Look Flat

For the past year the stock market has shown a personality trait that can cause frustration: moving sideways. Markets have churned back and forth but essentially gone nowhere. While this might seem concerning and make it feel like something needs to be "done" to kick things into gear, two realities shouldn't be forgotten.

One is that by churning sideways, the market is allowing corporate earnings to catch up to market prices. This causes future prices to be a better value and allows for more upside. A quicker, more painful way this can happen is when prices quickly drop. After an extended run, prices are at valuation levels that are historically above average when compared to company profits. A period of sideways movement is the preferable alternative.

The other important item to remember is that investors are actually part owners of businesses and overall, the aggregate net worth of those businesses has grown as profits have accumulated. So even though the daily, emotionally-driven prices haven't shown lots of progress lately, the underlying foundations of the companies have grown. In the short run, the underlying values and market-based prices frequently move in opposite directions, but in the long run they move together.

Ryan

Navigating The Tax Straddle Rules

Are you holding stock that could result in a huge gain if you dispose of it? One way to minimize your risk, especially if you're heavily concentrated in a single stock, is to use an investment hedge. Hedging also may be useful if you're looking to offset potential losses in your portfolio without making an outright sale.

This is a proven investment strategy but it could result in tax complications under "tax straddle" rules. Knowing those rules could help guide your decisions.

These extremely complex rules generally come into play when you take an offsetting portfolio position designed to help you reduce your risk in an existing holding. Here are three key points to remember:

1. Your tax loss may be postponed. If you have a capital gain in one position of the straddle and a loss in the other, you can't claim a loss on your return until you dispose of both positions. Suppose you're holding stock with a low cost basis that would cause a significant gain if you sold it. You decide to acquire a protective put option (that gives you the right to sell the stock at a predetermined price for a period of time). If the share price is rising and you allow the put option to expire, you can't realize your loss on the option until you sell your highly appreciated stock.

2. Your capital gains tax may be increased. If you realize a long-term capital gain on a stock sale, the maximum tax rate is 15%, or 20% for upper-income investors—much better than the maximum 39.6% you might pay on short-term gains. However, if you enter a straddle position, your existing holding is frozen for tax purposes. That means you won't qualify for long-term treatment if you had owned that original stock for a year or less when you entered the straddle. Also, the start of the holding period for capital gains purposes begins again when you dispose of the offsetting position.

3. You may not be able to deduct interest charges. During the time that you have offsetting positions, you can't deduct any interest or carrying charges associated with the straddle. Instead, those costs must be capitalized and added to your basis. That could reduce your tax on a later sale.

Another complication in hedging is the "constructive sale rules" enacted in the 1990s. Under those rules, some offsetting transactions may require you to realize a capital gain on your original position as if you had sold it. That severely curtails the effectiveness of a strategy known as "short-against-the-box," in which you sell short an equal amount of a security you own to lock in a gain.

There are ways to navigate around the tax straddle and constructive sale rules. However, this area isn't for investment novices, so make sure you're on firm ground. ●

Compare Minor's Account To 529 Plan

Until the Section 529 college savings plan came along, parents looking ahead to the high cost of college for their children often set up accounts under their states' Uniform Gifts to Minors Act (UGMA) or Uniform Transfers to Minors Act (UTMA). But the broad benefits of 529 plans have made them more popular than UGMAs and UTMAs in recent years. Here's how the two saving vehicles compare:

UGMA/UTMA accounts: These are custodial accounts to which you contribute money for a minor's benefit. As the custodian, you control the investments until the child reaches age 18 or 21, depending on the laws of your state.

For 2015, the first $1,050 of earnings in a custodial account is tax-free and the next $1,050 is taxed at the child's rate. But earnings beyond $2,100 are generally subject to the so-called kiddie tax—they're taxed at the parents' top rate. And whether you pay or your child pays that tax, it creates an annual drain on the account during the years you're trying to build up funds for college.

Section 529 plans: With this type of state-sponsored plan, you contribute to an account for which you name your child as beneficiary. Then you're in charge of how the money is invested (though only among the options the plan offers, and the ability to switch investments is limited). Unlike in a custodial account, earnings from investments aren't taxed while they're accumulating. And distributions from the plan that go to pay qualified college expenses, such as tuition, also aren't taxed.

Those provisions give 529 plans a dramatic advantage over a custodial account. There aren't any kiddie tax complications with a 529 because the growth in the account you've set up for your child isn't taxed at all during the years leading up to college. And

The Reality Behind 6 Estate Planning Myths

Some people avoid estate planning at all costs. But putting aside the inevitable emotions involved in looking ahead to your own demise, it's crucial to understand the process. A good place to start is by debunking these six common but potentially damaging myths:

Myth #1: My estate is too small to need an estate plan.

Reality: You don't need a small fortune for your heirs to benefit from estate planning. For instance, what if you decide to divide your assets among several beneficiaries, instead of designating just your spouse or another person? That could be very important if you're in a second or third marriage and have children from a previous marriage. In addition, you might want to leave some of your estate to charity. Wanting to help your family avoid the delays of probate, seeking to reduce estate taxes, and choosing who will administer your estate also call for estate planning.

Myth #2: I don't need an estate plan because my spouse will inherit everything.

Reality: This is closely related to the first myth. Just because you have left everything to your spouse under your will—and your spouse has returned the favor—doesn't mean you won't benefit from estate planning. What happens if your spouse dies first at a relatively early age, or if you die together in an accident? What then? There might be complications because of how assets are titled, who are named as beneficiaries of your life insurance policies and your retirement plans, or the estate laws of your state.

Myth #3: If you're wealthy, there's no way to avoid estate taxes.

Reality: That's simply not true. On the federal level, your estate can benefit from a generous $5.43 million exemption for those dying in 2015 (and that amount is indexed for inflation and will rise in future years). What's more, because you or your spouse can use the other's leftover exemption, the effective amount the two of you can shield from estate taxes is almost $11 million. Trusts and other tax- saving vehicles can further reduce estate tax exposure. Although state inheritance tax rules aren't always as generous, professional guidance may help there, too.

Myth #4: Everything is covered in my will so estate planning isn't necessary.

Reality: While a will is a good starting place for an estate plan, it's not likely to be enough on its own. There may be numerous other loose ends to tie up. In addition, depending on your state's laws, your heirs may have to go through a lengthy probate process that can be even more drawn out if you owned property in several states. A revocable living trust can help you pass some assets to your heirs without probate, and your will probably also should be accompanied by a durable power of attorney authorizing a family member or a professional to act on your behalf if you're incapacitated.

Myth #5: I don't have to worry about life insurance and retirement plan designations.

Reality: This is overstating the case. Although the beneficiary designations you've made for life insurance and retirement plans, as well as for your IRAs, are a good start, you still need to coordinate those choices with other aspects of your estate plan. You might want to revise your designations, for example if you get divorced or a spouse dies, or you could need to add secondary or contingent beneficiaries. Also, proceeds from life insurance are included in the taxable estate of the insured, although the proceeds generally will be excluded if you transfer ownership of the policy to someone else or a trust.

Myth #6: Once my estate plan is complete, I don't have to do anything else.

Reality: Nothing could be further from the truth. Your family and financial circumstances almost certainly will continue to evolve, and your estate plan needs to reflect significant changes. Marriage, divorce, or the birth of children or grandchildren all could have an impact. And the best-laid plans could be affected by a disability or unexpected death of a spouse. Finally, your plan may have to be fine-tuned to take other events into account, especially if the estate tax laws are revised again. So be sure to review your plan periodically and revise it when necessary. ●

whereas you may owe capital gains tax when you sell investments in a custodial account to pay college expenses, that doesn't happen when you take money from a 529 to pay for college.

In addition, if your kids have a custodial account, they get control of the money once they reach the age of majority in your state—and they can use it any way they want, not just for college. That doesn't happen with a Section 529 plan—you stay in control of the account regardless of the age of the beneficiary.

A final disadvantage of a custodial account is that it may hurt a student's eligibility for federal financial aid because it counts as that student's asset, not that of the parents. Section 529 plans, in contrast, are treated as if they belong to the parents and aren't likely to affect financial aid eligibility.

So while there may be situations in which a custodial account makes sense in saving for college, in most cases a 529 plan will work better. ●

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Get Ready For Your Retirement

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circumstances. Also, keep in mind that you may have to forfeit some Social Security benefits if you're still working before your full retirement age. Usually, it doesn't make sense to apply for benefits if you then have to give back part of the monthly payout.

3. Take systematic withdrawals. When it comes time to start taking distributions from the assets you've accumulated—and the longer you can postpone this, the better—it's wise to be systematic about it. One traditional method is to use a 4% solution, withdrawing 4% of your account balances in the first year and then adjusting subsequent distributions based on market performance, inflation, and other factors. Yet there are limitations to that method, and we can work with you to assess your personal situation and create a customized, systematic approach that works for you.

However you proceed, there are a few basic guidelines about when to tap each of your sources of retirement income. It's normally best to start with taxable accounts, such as stock and mutual fund holdings that aren't in tax-advantaged retirement accounts. Generally, these distributions will result in long-term capital gains, taxed at a maximum rate of 15% for most investors and 20% if you're in the top tax bracket for ordinary income. Then you can take money from traditional IRAs and retirement plans such as 401(k)s; that income will be taxed at your ordinary income rates. You'll likely want to save Roth IRAs for last. Unlike with other retirement accounts, which generally require you to take minimum withdrawals after age 70½, you can leave your money in a Roth as long as you like, and distributions from these accounts generally won't be taxed.

These three strategies aren't all you'll need to consider in positioning yourself for a long retirement. But making a gradual transition into your retirement years, figuring out the best timing for your Social Security benefits, and tapping your assets in a logical order can go a long way toward improving your chances for a successful retirement. ●