

How guaranteed income can help cover future Medicare costs

Many people are surprised to learn that Medicare plans require premiums and have deductibles. In fact, it's advised that retirees initially budget anywhere between \$4,500 and \$6,500 to spend on annual medical expenses.¹ And in addition to all of this, there are out-of-pocket expenses that Medicare doesn't cover.

That's why it's so important to create a guaranteed income stream to help cover these Medicare expenses. See how a solution like Protective[®] Income Creator Fixed Annuity can help.



Meet Nate

- Age: 60
- Planning for Medicare and looking for alternative ways to pay annual premiums

Nate's estimated annual medicare expenses²:

Part A	Part B ³	Part D	Medigap plan G	Total annual medicare cost*				
\$0	+	\$2,204.80	+	\$500	+	\$2,070	=	\$4,774.80

* Your Medicare costs could be higher or lower depending on your personal health, prescription drug usage, the supplemental insurance coverage you select, and if considered a higher-income beneficiary.

By purchasing Protective Income Creator fixed annuity, Nate can be more assured that he'll generate enough annual income to cover these expenses.

\$4,725	÷	9.60%	=	\$49,219
Estimated annual Medicare cost		Protective Income Creator fixed annuity income at 65		Investment in Protective Income Creator fixed annuity

This illustration assumes a purchase payment of \$49,219 with a benefit election date in year one with Single Life Coverage at age 65, resulting in annual withdrawal percentage of 9.60% under the terms of the Lifetime Income Benefit. Your financial professional can provide a full hypothetical illustration upon request for a more detailed description of the scenario depicted in this material.

Additional information on next page.

Protective refers to Protective Life Insurance Company.

This material was developed by Protective in collaboration with 65 Incorporated, an industry leader in unbiased Medicare guidance. 65 Incorporated was co-founded by Diane J. Omdahl and Melinda A. Caughill. Diane is a registered nurse and one of the nation's foremost Medicare experts and Melinda is a noted Medicare speaker. 65 Incorporated helps consumers and financial professionals with Medicare information and individualized guidance.

To learn more, please visit 65incorporated.com.



Talk to your financial professional about a plan for creating guaranteed income to help cover your future health care costs. Together, you can decide if a Protective Income Creator Fixed Annuity with the Lifetime Income Benefit is right for you.

¹ Health Care in Retirement: What you Need to Know about Health Care Expenses and Medicare.

² Part B is premium + deductible. Source: Medicare Premiums: Rules for Higher Income Beneficiaries, SocialSecurity.gov.2023.

This is an illustration only, not an offer, contract, or promise of future performance. The annuity contract, together with any riders and endorsements attached to the contract, will govern your rights. This illustration is not complete without all pages.

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Annuities are long-term insurance contracts intended for retirement planning.

Protective Income Creator is a fixed, single premium, deferred annuity contract with a limited market value adjustment issued under contract form series LDA-P-2013 and state variations thereof. The Lifetime Income Benefit is provided under rider form series LDA-P-6054 and state variations thereof. Protective Income Creator fixed annuity is issued by Protective Life Insurance Company located in Nashville, TN. All payments and guarantees are subject to the claims-paying ability of Protective Life Insurance Company.

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Not Insured By Any Federal Government Agency		May Lose Value